

FINANCIAL CONSULTING | ESTATE PLANNING | ELDER LAW

2631 Copa De Oro Drive, Los Alamitos, CA 90720
TEL: (562) 594-4200 ◆ Fax: (562) 394-9512
Website: www.ThomasMcKenzieLaw.com

### TRANSMITTAL MEMO

Greetings!

Re: Estate Planning/Medi-Cal Planning

Enclosed you will find a confidential questionnaire. This questionnaire is used to gather the information necessary for proper planning. It is likely that many questions may not apply to your particular circumstances, and if so, please leave those sections blank. Otherwise, please answer all applicable questions as completely as you can. If you have not scheduled an appoint, but would like one, please call our office at (562) 594-4200.

If you schedule a meeting, please bring the completed questionnaire, any existing estate planning documents (e.g. trusts, wills, etc.), as well as a copy of the deed(s) to any real property, if any, along with a copy of the latest property tax statement(s) on such properties, any bank and brokerage account statements, insurance and annuity policies, stock certificates and pre-paid funeral contracts. If you live in Leisure World, please also bring your Leisure World stock certificate and active membership certificate.

Our standard fee for appointments is \$350.00 per hour, payable at our meeting. Notwithstanding the foregoing, if you have been informed prior to your appointment by a member of our staff that the appointment (or a portion thereof) will be at a lesser rate, or complimentary, that lower or complimentary rate will apply.

Please note that no attorney-client relationship is established until an Agreement for legal services has been executed by yourself and a representative of the firm, and the required deposit, if any, is paid in full.

Thank you for your cooperation,

THOMAS L. McKENZIE

TLM:nam



# MCKENZIE LEGAL & FINANCIAL

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# Thomas L. McKenzie JD, RFC

Financial and Legal Consulting

Thomas L. McKenzie received his *Juris Doctor* degree from Western State University College of Law, in Fullerton, California. While working full-time at night and attending full-time daily classes, Tom graduated law school with honors in 1993. While at law school, Tom was on the Dean's List, and was selected as Associate Editor of Western State's Law Review. He also received several American Jurisprudence Awards for excellence in academics and real estate. During his second year of law school, Mr. McKenzie was the recipient of the Scott McCune Scholarship. Passing the bar on his first try, Tom established *McKenzie Legal & Financial*, and went on to practice in the areas of estate planning, financial consulting, elder law and real estate.

Tom is a member of the California State Bar, as well as the Trust & Estates Section of the Bar. He is an active member of the National Academy of Elder Law Attorneys, and was a member of their National Multidisciplinary Task Force. Mr. McKenzie is a member of the Orange



County Bar Association, and is a past Chairman of the Board of Directors of the Elder Law Section of the Orange County Bar Association. He is also a member of ElderCounsel, a network of attorneys who serve the needs of the disabled and elderly. Tom is also a member of the Orange County Bar's "Master's Division," comprised some of the most experienced attorneys in Orange County. Finally, Mr. McKenzie is an accredited attorney by the US Veterans Administration.

Mr. McKenzie has written numerous articles for various publications and legal periodicals, including the Los Angeles and San Francisco Daily Journals, the National Academy of Elder Law Attorneys' NAELANEWS, the Gilfix Elderlaw Newsletter, the Leisure World News, the Los Cerritos Community News, and the Orange County Bar Association's Elder Law Section Newsletter. He frequently lectures on estate planning, financial planning, real estate, elder law, and Medi-Cal long-term care planning issues. Tom has been an expert panelist on programs sponsored by Continuing Education of the Bar (University of California), Orange County Bar Association, and California Advocates for Nursing Home Reform.

Mr. McKenzie is also a Registered Financial Consultant, a Series 7 licensed securities broker and Registered Representative, a licensed independent insurance broker, and a Series 65 Investment Advisor Representative. He is a member of the Financial Planning Association of Orange County, and the International Association of Registered Financial Consultants. In January of 2011, Tom was selected as a "Five Star Wealth Manager Award Winner" by **Los Angeles Magazine**, which is an award given to less than 2% of all wealth managers in Southern California. In February of 2011, Mr. McKenzie was profiled in **Newsweek Magazine's** "Wealth Managers of Los Angeles" section, as one of the Southland's top advisers. In 2012, Tom was also profiled in **Drange Coust Magazine** as one of Orange County's top wealth managers, and he received the award again in 2019.

Finally, Tom is a licensed real estate broker, a Realtor®, and a member of the National Association of Realtors®, as well as the California Association of Realtors®. He has been in the real estate business since 1998, and is the broker/owner of NextHome Estates Realty Group, a part of the NextHome family of US franchises. He holds many advanced real estate certifications and designations. For example, he is a Real Estate Negotiation Expert (RENE®), Pricing Strategy Analyst (PSA®), First-Time Buyer Specialist (FTBS®), Resort & Second Home Specialist (RSPS®), and Senior Real Estate Specialist (SRES®). With an understanding of legal, financial and real estate issues, Mr. McKenzie is uniquely situated to advise his clients in the development of a truly comprehensive estate and financial plan.

Mr. McKenzie resides in Orange County with his wife, Natalie, and their four children, Macy, age 18; Ryan, age 17; Cody, age 12; and Noah, age 10. The firm offers estate planning, long-term care planning, financial consulting, real estate brokerage and educational services to consumers throughout California.











# McKenzie Legal & Financial – Driving Instructions

# **2631 COPA DE ORO DRIVE, LOS ALAMITOS, CA** (562) 594-4200

Please note that as a result of Mr. McKenzie's desire to spend more time with his wife and four school-age children, his offices have been relocated from his prior high-rise offices in Torrance and Fountain Valley, to his current office in Los Alamitos. This custom-built office complex is in a residential tract, in an area of North Orange County known as "Rossmoor." Rossmoor is at the intersection of the 405 Freeway, the 605 Freeway and the 22 Freeway, and is bordered by Long Beach on the West, Seal Beach on the South, and Los Alamitos on the East. Following, are directions to our office:

From the 5 Freeway or the 605 Freeway traveling South: If you are on the 5 Freeway, take the 5 Freeway to the 605 Freeway South. When on the 605 Freeway, travel South to exit 1D to merge onto Katella Ave./E. Willow St. towards Los Alamitos. Continue to follow Katella Ave. approximately 1 mile to Los Alamitos Blvd. and turn right. In approximately 0.3 miles, turn right onto Bradbury Rd. Travel to Montecito Rd. and turn left. Take the 6th right onto Copa De Oro Drive. Our office will be approximately 0.7 miles on the right.

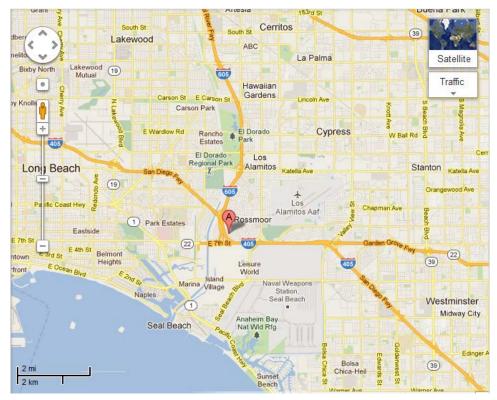
**From the 405 Freeway traveling South:** Take the 405 Freeway to South to the Seal Beach Blvd. exit, Exit 22, toward Los Alamitos Blvd. Keep right to take the ramp towards Los Alamitos/Seal Beach/Rossmoor. Then, merge right onto Seal Beach Blvd. Travel approximately 0.2 miles and turn left onto St. Cloud Dr., (which will become Montecito Rd.). Travel approximately 0.1 miles and turn left onto Copa De Oro Drive. Our office will be approximately 0.7 miles on the right.

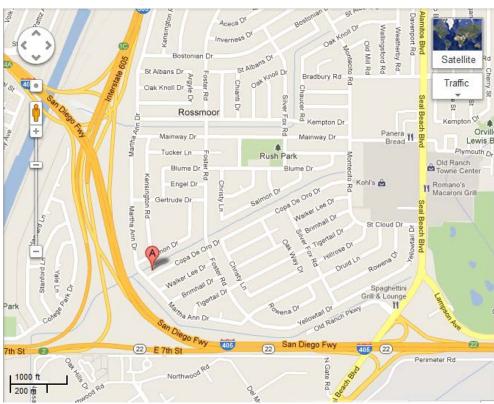
**From the 405 Freeway traveling North:** Take the 405 Freeway to exit 22 for Seal Beach Blvd. toward Los Alamitos Ave. Turn right onto Seal Beach Blvd. Travel approximately 0.3 miles and turn left onto St. Cloud Dr., which will become Montecito Rd. Travel approximately 0.1 miles and turn left onto Copa De Oro Drive. Our office will be approximately 0.7 miles on the right.

**From the 22 Freeway traveling West:** Take the 22 Freeway toward Long Beach. Merge onto the 405 Freeway, North. Take exit 22 for Seal Beach Blvd. toward Los Alamitos Ave. Turn right onto Seal Beach Blvd. Travel approximately 0.3 miles and turn left onto St. Cloud Dr., which will become Montecito Rd. Travel approximately 0.1 miles and turn left onto Copa De Oro Drive. Our office will be approximately 0.7 miles on the right.

From the 91 Freeway traveling West towards the 605 Freeway. Take the 91 Freeway West to the 605 Freeway, South. Take exit 1D to merge onto Katella Ave./E Willow St. toward Los Alamitos. Continue to follow Katella Ave., then turn right onto Los Alamitos Blvd. In approximately 0.3 miles, turn right onto Bradbury Rd. Travel to Montecito Rd. and turn left. Take the 6th right onto Copa De Oro Drive. Our office will be approximately 0.7 miles on the right.

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### ESTATE AND ENTITLEMENT PLANNING QUESTIONNAIRE

This questionnaire is intended to elicit preliminary information necessary to help us with estate and entitlement planning pertinent to your particular circumstances. The more complete and accurate your responses, the better we will be able to serve you. Feel free to attach extra sheets if necessary. When you come in for your appointment, please bring copies of any wills, trusts, deeds, powers of attorney, and other legal and financial papers you may have. **PLEASE NOTE THAT FAILURE TO PROVIDE COMPLETE INFORMATION MAY DELAY THE PLANNING AND APPLICATION PROCESS.** 

Dated: Referred By:			Referred By:		
		PERSONAL IN	FORMATION		
<u>Hu</u>	<u>sband</u>	Please fill out information	on spouse, even if deceased.	<u>Wife</u>	
(Full	Name)		(Full	l Name)	
(Other or former names)		(Maid	en Name)		
(Social Security Number)		(Social S	ecurity Number)		
(Birthdate)	(/	Age or date of death)	(Birthdate)	(Age or date of death)	
(Place of Birth; City, State, Country)		(Place of Birth	(Place of Birth; City, State, Country)		
(Mentally competent to sign legal documents?)		(Mentally compete	(Mentally competent to sign legal documents?)		
(Healthy enough to obtain insurance?)		(Healthy enough	(Healthy enough to obtain insurance?)		
(Military Service: Branch, dates of service)		(Military Service: I	(Military Service: Branch, dates of service)		
(Service-Related Illness?)		(Service-Related Illness?)			
(Ethnic group and primary language)		(Ethnic group and p	(Ethnic group and primary language)		
(Employer or fo	rmer emp	oloyer)	(Employer or fo	(Employer or former employer)	
(Are you a U.S. citizen? If not, name country of citizenship)		(Are you a U.S. citizen? If not, name country of citizenship)			

Home Address:	. Number	Street	O'.	G	7'			
County			City Telephone (Home):	State	Zip			
County: Telephone (Work): ()								
_			<u> </u>					
=			represent himself/herself due to will be the primary representati	- • -				
Name:								
	me): <u>(</u> )			)				
Telephone (Cel	11): ()	_	Email: ()					
Please fill out i	if ill person is alread	dy living in a faci	lity:					
Name of facilit	y:							
			Tele	ephone Number	: ()			
Sype of facility: Medi-Cal certified: □ Yes □ No								
Level of care (e	e.g. skilled, custodial	, etc.):	Date of ad	mission:				
Number of mor	nths in long-term car	e: Nun	mber of months you have been pay	ying for such ca	re:			
What is the mo	nthly private pay rate	e? \$						
Funding source	e(s):	_						
	plicant has resided in	n since he/she left	lity (please provide the name, add her primary residence, along with	the dates he/sh	e stayed at each			
	Name of Facility: _ Address:		Tele	phone Number:	( )			
			Date of Discharge: _					
			Tele					
	Address:		Date of Discharge: _					
	Date of Admission.	-	Date of Discharge					
	Name of Facility: _		Tele	phone Number:	( )			
	Address:		Date of Discharge: _					
	Date of Admission.		Dute of Discharge					
			l services rendered in the past 4 y					

# MARITAL INFORMATION

Marital Status: □ Married □	Widowed	□ Separated □ Single				
If applicable, please enter the dat	e last married, widowed or s	separated:				
If married, please enter the date,	city and state of your marria	ge:				
Has either spouse been married previously?   Yes   No If yes, give each prior spouse's name and the date of death or divorce from prior spouse						
When did you begin living in the	State of California as a mar	ried couple?:				
If your spouse has predeceased y	ou, was your spouse on Med	di-Cal (please explain):				
	FAM	IILY				
	ion order. Indicate if a chi		adopted, and give the date adopted "D" next to name. If the child is			
Name of child:						
		If deceased, date of o	leath:			
Address:						
Home Phone:		Work Phone:				
Spouse:	Parent of child (if of	child of a prior marriage):				
Grandchild Name		Date of Birth	Age			
Name of child:						
Date of birth:		If deceased, date of o	leath:			
Address:	_					
Home Phone:		Work Phone:				
Grandchild Name		Date of Birth	Age			
Name of child:						
Date of birth:	Age:	If deceased, date of o	leath:			
Address:						
Home Phone:		Work Phone:				
Spouse.	Parent of child (if	child of a prior marriage).				

Grandchild Name	Date of Birth	Age
Name of child:		
Date of birth:	Age: If deceased, date of o	death:
Address:		
Home Phone:	Work Phone:	
Spouse:	Parent of child (if child of a prior marriage):	
Grandchild Name	Date of Birth	Age
Name of child:		
	Age: If deceased, date of o	death:
Address:		
	Work Phone:	
Spouse:	Parent of child (if child of a prior marriage):	
Grandchild Name	Date of Birth	Age
Name of child:		
	Age: If deceased, date of	death:
Address:		
	Work Phone:	
	Parent of child (if child of a prior marriage):	
Grandchild Name	Date of Birth	Age
Other Living Adult Relatives. Please list	other living adult relatives, e.g. parents, siblings, o	of both spouses:
<u>Name</u>	<u>Relationship</u>	Address
FOR HUSBAND:		
FOR WIFE:		

### Living at Home Yes No Yes No \_\_\_ Yes \_\_\_ No In-Home Care \_\_\_ Yes \_\_\_ No \_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No At home but not for long Must live with relative \_\_\_\_ Yes \_\_\_\_ No \_\_\_\_ Yes \_\_\_\_ No \_\_\_ Yes \_\_\_ No Assisted Living: Soon Yes No Yes No Board & Care: Soon \_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No \_\_\_\_ Yes \_\_\_\_ No Nursing Home: Soon \_\_\_ Yes \_\_\_ No Assisted Living: Soon \_\_\_ Yes \_\_\_ No \_\_ Yes \_\_\_ No Assisted Living: Now \_\_\_ Yes \_\_\_ No Yes No Board & Care: Now \_\_\_ Yes \_\_\_ No Nursing Home: Now \_\_\_ Yes \_\_\_ No Yes No \_\_\_ Yes \_\_\_ No Hospital: Now \_\_\_\_ Yes \_\_\_\_ No \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Rehab: Soon Rehab: Now \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Yes No Mentally Alert Yes No Yes No **Understands Sometimes** Yes No \_\_\_\_ Yes \_\_\_\_ No Good days/Bad days \_\_\_\_ Yes \_\_\_\_ No \_\_\_ Yes \_\_\_ No Very confused \_\_\_ Yes \_\_\_ No Yes No Dementia \_ Yes \_\_\_ No Alzheimer's \_\_\_ Yes \_\_\_ no Yes No \_\_\_\_ Yes \_\_\_\_ No Physically Strong \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Physically: Problems \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Physically: Can't Get Around \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Physically: Very Ill \_\_\_\_ Yes \_\_\_\_ No \_\_\_ Yes \_\_\_ No Physically: Critical \_\_\_ Yes \_\_\_ No Can take care of self Yes No Yes No \_\_\_\_ Yes \_\_\_\_ No Needs Help \_\_\_\_ Yes \_\_\_\_ No Yes No Needs high level of care Yes No Yes No Caregiver is spouse \_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Caregiver is child \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Caregivers are children \_\_\_ Yes \_\_\_ No \_ Yes \_\_\_ No Caregiver is relative \_\_\_ Yes \_\_\_ No \_\_\_ Yes \_\_\_ No Caregiver is a friend \_\_\_ Yes \_\_\_ No \_\_\_\_ Yes \_\_\_\_ No \_\_\_\_ Yes \_\_\_\_ No Paid caregiver \_\_\_ Yes \_\_\_ No Conservatorship established? \_\_\_ Yes \_\_\_ No Yes No Doctor's statements of incompetence? Yes No

WIFE

**HUSBAND** (or single individual)

# PROFESSIONAL ADVISORS

	Name	Address	Telephone	Your Relationship
Other Attor	ney:			_ □ Good □ Fair □ Not much contact
CPA/Accou	intant:			_ □ Good □ Fair □ Not much contact
Insurance A	Agent:			_ □ Good □ Fair □ Not much contact
	EST	TATE & FINANCIAI	INFORMATION	
de		e managed. While active that best fits the p	asking yourself "Whurpose of your plan.  ☐ Achieve strong asset ☐ Achieve maximum	nat do I want most to
	ease check the box that indice westments that may lose mon	ey from time to time, if		
3. W	hen it comes to your investr  No risk tolerance at a  Moderate risk toleran	11	characterize your tole  Moderate to high ris  Highest risk tolerand	sk tolerance
	our investment time horizontfolio. How long will it be 0 - 1 year 1 - 2 years 2 - 4 years	e before you begin mak	ting withdrawals of pa	rincipal?
5. H	ow long could you cover me  1 month or less  1 - 3 months  3 - 6 months	□ 6 - 12	with the cash you cur 2 months onths or more	rrently have on hand?
	hat is your outlook for your years?  It will greatly decreas It will decrease, but not be the same	se 🗆 It wil	ources other than invalid increase, but not by mil greatly increase	
7. W	hat is the level of your gross  ☐ \$50,000 or less  ☐ \$50,000 to \$100,000	□ \$100	,000 to \$200,000 ,000 or more	

3. What is the amount of your net worth (excluding your residence) which can be readily sold.	
□ \$50,000 or less □ \$100,000 to \$250,000 □ \$500,000 to \$1,000,000	)
□ \$50,000 to \$100,000 □ \$250,000 to \$500,000 □ \$1,000,000 or more	
9. What is your degree of prior investment experience?	
☐ Some prior experience with investments (Mutual funds, stocks, bonds, etc.)	
□ Bank investments only	
□ Much prior experience with investments	
10. What is your income tax bracket (if you know it)?	
11. If you are married, how long have you been married:	
	No
12. Do you have a financial advisor or broker? Yes No Name and firm:	
*	
•	
Between \$1,000,000 and \$2,000,000 Between \$2,000,000 and \$3,500,000 Over \$3,500,000	0
14. How comfortable are you with your current investments?	
□ Very comfortable □ Not very comfortable	
□ Moderately comfortable □ Not sure	
15. If there were techniques you could use to lower your taxes, improve your financial po and/or increase your financial security, what would be your level of interest?  □ I would be very interested □ I would not be interested	sition,
). 10. 11.	□ None □ Some prior experience with investments (Mutual funds, stocks, bonds, etc.) □ Bank investments only □ Much prior experience with investments  What is your income tax bracket (if you know it)?  If you are married, how long have you been married:  (a) Do you and your spouse consider your assets to be community property?  (b) Did either of you receive any substantial gifts or inheritances after your marriage?  (c) Would you consider inheritances as community property?  (d) Did you or your spouse come into your marriage with any substantial assets?  Do you have a financial advisor or broker?  Yes No Name and firm: How would you characterize your relationship?  Good □ Fair □ Not much contact  What is the value of your estate:  Less than \$500,000  Between \$1,000,000 and \$2,000,000  Between \$1,000,000 and \$2,000,000  Between \$2,000,000 and \$3,500,000  Over \$3,500,000  How comfortable are you with your current investments?  □ Very comfortable □ Not very comfortable □ Not sure  If there were techniques you could use to lower your taxes, improve your financial po and/or increase your financial security, what would be your level of interest?

# PLANNING CONCERNS AND ANXIETIES

In filling out this questionnaire, your job is to teach us about you, your family, your assets, and your goals and objectives; our job is to teach you about the law, and how to accomplish those objectives.

	Level of Conce			rn (if any)	
	None	Low	Medium	High	
TAX CONCERNS					
Risk of the IRS "inheriting" half of the estate when I/we die	🗆				
Risk of my/our children or beneficiaries not taking advantage of tax preferred or 'stretch-out" treatment of my/our IRA's upon my/our death					
Risk of capital gains taxes paid on the sale of property	🗆				
Risk of unnecessary income taxes being paid on investment assets					
FAMILY CONCERNS					
Desire to get affairs in order and create a comprehensive plan to manage affairs in case of death or disability	🗆				
Providing for and protecting a spouse	🗆				
Providing for and protecting children	. 🗆				
Providing for and protecting grandchildren	🗆				
Providing for a child with disabilities or special needs, such as medical or learning disabilities	. 🗆				
Risk of persons other than those we select will gain custody of any minor children .	🗆				
Protecting children's inheritance from the possibility of failed marriages	🗆				
Risk of a child or other beneficiary losing his or her inheritance due to mismanagement of the money	🗆				
Risk that upon the death of a child or other beneficiary, any inheritance received by that person might pass to a spouse (who may later remarry) rather than passing to a grandchild or other preferred heir	🗆				
Risk that an inheritance received by a child or other beneficiary who has a disability would render them ineligible for crucial governmental benefits	🗆				
Risk that assets left to my spouse might not pass to my intended heirs as a result of my spouse remarrying	. 🗆				
Risk of a will or trust contest or other dispute upon death	🗆				
Disinheriting a family member	. 🗆				
Risk that my parents, who may need financial assistance, are not provided for	🗆				

### Level of Concern (if any) None Medium High DISABILITY AND LONG-TERM CARE CONCERNS Avoiding a conservatorship ("living probate") in case of your disability. . . . . . . □ П П П Risk of unnecessary court procedures due to improper planning . . . . . . . . . . . . П П П Risk of unwanted efforts made to save my life if I feel that it's best to cease efforts and die peaceably and without pain . . . . . . . . . . . . . . . . . Risk that my wishes will not be carried out if I become unable to manage Risk of loss of assets due to long-term nursing home costs . . . . . . . . . . . . . . П П П Risk of loss of family home due to long-term nursing home costs . . . . . . . . . . . . П П П Risk of diminished income due to long-term care costs . . . . . . . . . . . . . . . . Risk of being forced to reside in a nursing home, rather than at home due to П П П Risk that my spouse will suffer a diminished standard of living if I should require expensive long-term nursing or custodial care . . . . . . . . . П П П FINANCIAL CONCERNS Risk that I will suffer losses if the stock market should drop . . . . . . . . . . . . . Risk that my current rate of return is not adequate to provide for my future support and the support of my spouse (if I am married) . . . . . . . . . . . . Risk that my current portfolio is not properly balanced . . . . . . . . . . . . . . . . Risk that all or most of my assets are in low-yielding fixed assets, and that I may not have enough growth in my portfolio for future needs . . . . . . . . . **POST-DEATH CONCERNS** Avoiding probate...... П П П Reducing administration costs at time of your death ...... Risk of having to sell assets in a "fire sale" manner, in order to create the П OTHER CONCERNS (Please list, if any): \_\_\_\_\_\_

# **MEDICAL INFORMATION**

<b>Medical Information For Client (or husba</b>	nd, if married):	
Name, Address and telephone number of y	your current physician:	-
Current health, diagnosis, prognosis, etc.		<b>-</b> -
Medical Information For Spouse (if any):		-
Name, Address and telephone number of y	your current physician:	-
Current health, diagnosis, prognosis, etc.		-
	HEALTH INSURANCE	-
Medicare for applicant (Number:	) Monthly premium: \$	_
	) Monthly premium: \$	
Medicare Supplemental Insurance for (Company Name and Address:	for applicant	
(Number:	Your monthly premium: \$	)
Medicare Supplemental Insurance f	· · · · · · · · · · · · · · · · · · ·	
(Number:	) Monthly premium: \$	)
Medi-Cal for applicant (Number:	)	
Medi-Cal for spouse (Number:	)	
Other health insurance for applicant (e.g. der	ntal, etc)?:	
	l, etc.)?:	
Does the applicant's health insurance provide		
□ Hospital outpatient	□ Prescription drugs □ Long-term care/nursing home	
□ Hospital stays	☐ Dental care ☐ Only specific illness (i.e. cancer)	
□ Doctor visits	□ Vision care Types of illness:	
Is your policy a Medicare Supplement?:	Yes □ No	
Do you have to obtain medical services from	a specific facility or group of providers?   Yes   No	

# LONG TERM CARE INSURANCE

Do you have long-ter	rm care insurance? (you) Yes No (spou	se) Yes No					
If so, please fill out t	he following:						
Insurance Carrier:	Date of	Policy:					
Insurance Carrier: Date of Policy: Maximum Coverage (years) : Maximum Daily Benefit Level: \$							
Is Nursing Home car	e, Home Health Care, or Both covered under this po	olicy?					
What is the % of hon	ne care coverage (if any)? % Annual	Premium \$					
	deductible period in days): Inflation Prot lizing benefits from any such policy (explain)?:						
	mzing benefits from any such poncy (explain)						
	ADDITIONAL QUEST	IONS					
Are you expecting to	receive property or money from a lawsuit? Yes	No If so, how much? \$					
Are you expecting to	receive property or money from gift or inheritance	? Yes No If so, how much? \$					
Do you and your spo	use, if married, have a CURRENT form of ID (e.g.	California Driver's License or a California ID					
Card)? Client:	Spouse:						
	Client	<u>Spouse</u>					
Form of ID:							
ID Serial Nu	mber:						
ID Expiration	n Date:						
you are mar issued by th	NT NOTE: Documents to be notarized require is ried) do not have a current California Driver's le DMV, please indicate:	License, or a current California ID card					
If you are female, wo	ould you prefer to be addressed as: Miss l	Ms Mrs.					
	n your spouse) dependent upon you for support? If as to the reason for, and extent of, support provided.						
	ouse on Medi-Cal, SSI, or any other public beneat?	ž • · · · · · · · · · · · · · · · · · ·					
	PERSONAL GOALS: Please describe you	ur personal goals below:					
1.	Protect assets from the costs of long-term care	Yes No					
2.	Preserve as much of your estate as possible for						
_	heirs/beneficiaries	Yes No					
3.	Accelerate Medi-Cal qualification for ill person						
4.	Avoid conservatorship	Yes No					
5. 6.	Avoid conservatorship Other:	Yes No					
υ.	Outel.						

# **PROPERTY**

List your own and your spouse's property with estimated fair market values in the broad categories provided. Specify how the property is held; for example, "individually by me," "jointly with my spouse," "by me/us as trustee of our trust" etc.:

	Vä	nue	
Family residence			
Tax assessed value:	\$		e: \$
Mortgage balance:	\$	Paid Off?	
Year of purchase:			
Purchase price: \$			
How is the property titled?			
Is this home being rented out? □ Yes	□ No		
If yes, please answer the following:	Mont Intere Taxes Utilit Insura	ne and Expenses on Rental proper hly Rental Income:\$st on loans: \$st and Assessments:\$stes: \$stes: \$	Monthly   Yearly   Monthly   Yearly
General household furniture and furnishings \$			
value (such as china, silver, art works, antiques, collections, etc.) \$			
Automobiles			
Year:		Year:	
Make:	_ Make:	Make: _	
Value: \$	_ Value:	value:	
Loan balance: \$	_ Loan balanc	e: \$ Loan ba	lance: \$
Other real estate Address:			
Tax assessed value: \$		Mortgage balance: \$	
Year of purchase:		·	
How is the property titled?			
Other real estate Address:			
Tax assessed value: \$			
Year of purchase:		·	
How is the property titled?			

### Cash, CD's and Bank Balances: NOTE: Please be complete! Bank Account Type of Annual % Number (include Branch) Account rate of return Balance Total: \$ **Mutual Funds** Name of Account How Title Market <u>Number</u> Fund is held? Value Total: \$ **Securities (Stock and bonds):** Company: Company: Date of purchase: Date of purchase: \_\_\_\_\_ Value: \$\_\_\_\_\_ Cost: \$\_\_\_\_\_\_ Value: \$\_\_\_\_\_ Company: \_\_\_\_\_\_ Date of purchase: \_\_\_\_\_\_ Cost: \$\_\_\_\_\_\_ Value: \$\_\_\_\_\_ Cost: \$\_\_\_\_\_\_ Value: \$\_\_\_\_\_\_ Company: Company: Date of purchase: \_\_\_\_\_ Value: \$\_\_\_\_\_ Date of purchase: Cost: \$\_\_\_\_\_\_ Value: \$\_\_\_\_\_ Company: \_\_\_\_ Company: Date of purchase: Date of purchase: Cost: \$\_\_\_\_\_ Value: \$\_\_\_\_\_ Cost: \$\_\_\_\_\_\_ Value: \$\_\_\_\_\_ Total: \$\_\_\_\_\_ IRAs, Keoghs, 401 (k) plans, etc. Where Account In Whose Held? Number Name Amount Total: \$ \_\_\_\_\_

# **Life Insurance, Accident Insurance and Annuities**

Company:		Type of Contract:	
Policy Number:		Date Purchased: _	
Insured party/annuitant:			
Beneficiary(ies):			
Present Interest Rate:	Present Cash Value:	\$	Death Benefit: \$
Company:		Type of Contract:	
Policy Number:			
Insured party/annuitant:			
Beneficiary(ies):			
		\$	Death Benefit: \$
Company:		Type of Contract:	
Policy Number:			
Insured party/annuitant:			
Beneficiary(ies):			
		\$	Death Benefit: \$
Company:		Type of Contract:	
Policy Number:		• 1	
Insured party/annuitant:			
Beneficiary(ies):			
		\$	Death Benefit: \$
Company:		Type of Contract:	
Policy Number:			
Insured party/annuitant:		Owner:	
Beneficiary(ies):			
		\$	Death Benefit: \$
Company:		Type of Contract:	
Policy Number:			
Insured party/annuitant:			
Beneficiary(ies):			
Present Interest Rate:		\$	Death Benefit: \$
Please list the following: (1) co-owners, (5) the form of th there is a buy-sell agreement	name of business, (2) localle business, (e.g. sole proper, or any agreements relatinglease provide us with a column to the column.	ation of business, (3 rietorship, closely lang to death, disability), (7) and the pre	of closely held corporation, royalty rights, etc.) B) percentage owned by you, (4) relationship of held corporation, partnership, etc.), (6) whether ity or retirement of a partner or shareholder (it esent value of the business. Please bring copies ling its value.
		T	otal: \$

burial plot(s), cremation, etc. P	lease explain:		ocable burial account, burial insurance,
Trust deeds and/or mortgag			
Amount (original): \$		Amount (current):	\$
_			
Amount (original): \$		Amount (current):	\$
Maturity and payments:			
Employee benefits: Vested i	nterest(s) in profit sharing or pen	sion plans; stock options	s, etc.
Name of employee:			
Name and address of employe	er:		
Payment of death benefit:	Lump Sum	Annuity	
To be elected	l by:		
If you receive	e a pension, what are the terms d	uring your life and upon	your death?
Name of employee:			
	er:		
	Lump Sum		
	l by:		
	•		your death?
			<u> </u>
as well as the nature and valu		of appointment, if any.	son who is the source of the interest (If you or your spouse have a power bintment).
Miscellaneous assets: Do yo	ou have an interest in any of the f	following?	
Leaseholds?	Oil/mineral rights?	Fran	chises/licenses?:
Contracts?		Men	nberships?
Other assets not described he	rein?		

# LIABILITIES/DEBTS

Please list debts owed b	y you, contractual and lease	hold obligations	, pending lawsuits and	claims, etc.
Description			<u>Amount</u>	When Due?
Home Mortgage				
Other Mortgage				
Secured real property loans				
Secured personal property loans				
Notes and accounts payable by you				
Loans on insurance policies				
Unsecured promissory notes				
Credit cards				
Other general obligations				
			Total: \$	
	GIFT	S YOU HAVE	MADE	
property for less than fa		property in an	irrevocable trust, or re	asferred any real estate or other moved or added names to joint (Be specific)
Who made the gift?	To whom was the gift made?	Date of gift	Gift return <u>filed?</u>	Value of gift

### PROPERTY SOLD

Has any property been sold in the last 5 years? If so, what happened to the proceeds from the sale?				
	CLOSED BAN	K OR OTHER A	CCOUNTS	
Have any bank or other accounts bee spent or deposited? (Be specific)	en closed in the la	ast 30 months? If	so, where were th	ne funds from the closed accounts
Please provide the following informamounts are withheld and the reason	nation regarding			your spouse. Please note if any
SOURCE	YOU	SPOUSE	JOINT	
Work earnings	100	DI OCBL	30111	
Social Security Benefits	_		_	_
Social Security Disability				-
Supplemental Security Income				-
Veterans' benefits				_
Private pension	-			_
Private pension				_
Annuity				_
Annuity				_
Public employment pension				_
Railroad retirement				_
Support from spouse				_
Regular support from others				_
Unemployment compensation				_
Worker's compensation				_
Regular income from trust				_
Rental income				_
Other income ()				_
TOTAL:				_
Do any of these income sources ceas decrease:	se or decrease at d	leath? If so, please	e list source of pa	yment and the amount of the

Interest and dividends received on inv producing asset owned.	restments: Please indicate interest ra	ate and amount received on EACH income-
Description of income producing asset	Interest rate	Amount received each month
	Total monthly income from interest	and dividends: \$
	SEPARATE PROPERTY	
		ants of property or later individually acquire inheritance? If yes, please explain briefly:
S	SUBSTANTIAL MEDICAL EXPE	NSES
	and are not expected to be paid by M	medical expenses, such as nursing home or Medicare, Medigap insurance, long-term care
	SHARED LIVING ARRANGEME	ENTS
Have any of your children or brothers circumstances of the individual, the reason		ne last two years? If so, please describe the vas handled financially:

# **DEFERRED MAINTENANCE/REPAIRS:**

Is you	ur home in need of any modifications or repairs? If so, please explain:			
Is you	ur automobile in need of repair? (Please explain):			
VETERAN'S BENEFIT ISSUES				
1.	Have you, or has your spouse, served on active duty military in an armed service of the United States? ☐ Yes ☐ No			
2.	Are you, or is or was your spouse, receiving VA benefits? □ Yes □ No			
3.	Were, or are, these VA benefits pension or compensation? □ Yes □ No If compensation, then for what disabilities and at what level of disability? (Percentage assigned by the VA):			
4.	Do you, or your spouse, have a service-connected disability? □ Yes □ No			
5.	Are you, or is or was your spouse, receiving Social Security benefits? □ Yes □ No			
6.	Was the receipt of Social Security benefits due to the same disability or disabilities for which VA compensation is being paid? $\Box$ Yes $\Box$ No			
7.	If your spouse is deceased, had he or she been considered by the VA totally disabled for either pension or compensation purposes in the ten years prior to death? $\Box$ Yes $\Box$ No			
8.	How long were you married to your spouse? Specifically, how long were you married to your spouse while the VA considered your spouse to have been totally disabled?			
9.	If your spouse has predeceased you, was the cause of your spouse's death due to or had been substantially contributed to by a service-connected disability? $\Box$ Yes $\Box$ No			
10.	Do you have savings of more than \$65,000? □ Yes □ No			
11.	Do you receive pension payments, retirement payments, disability payments, which total annually more than $12,929.00$ (more than $1,077.00$ per month)? $\square$ Yes $\square$ No			
12.	Do you currently suffer from a disability or disease which requires regular aid and attendance to your physical needs by another, including your spouse, or makes you homebound? ☐ Yes ☐ No			

# CERTIFICATION AND SIGNATURES Liwe hereby represent to McKenzie Legal & Financial that the information contained in this questionnaire is accurate and complete, and that the undersigned understands that the law firm and its individual lawyers will rely on this information. Liwe understands that if the information contained herein is inaccurate or incomplete, the recommendations made by the law firm may not be appropriate. Please sign below to verify the accuracy of the above information. Signature verification of client Print Name Date: Signature verification of spouse(if any) Print Name Date:

## CHECKLIST OF REQUIRED VERIFICATIONS

### \*\*\* IMPORTANT \*\*\*

In the event that you decide to move forward to obtain Medi-Cal benefits for long-term care, below is a checklist of verifications and information we need to proceed with the processing of the Medi-Cal application. Unless otherwise specified, all information requested below pertains to the person the application is being submitted for--i.e. the applicant.

In order to make sure that your application is processed as soon as possible, and to avoid possible additional charges for excessive attorney time required to process your application, please follow the instructions below, <u>carefully</u>.

Where documents are requested, we only need COPIES of the original document(s). Do not provide originals of any materials, including bank statements! Do not staple documents together; please paper clip or otherwise attach multiple page documents so that we may more easily process them. Also, do not copy documents "double-sided." If a document is double-sided, please make individual copies of each side of the document.

Please note that Medi-Cal will not take your word for anything. Every assertion you make, must be backed up with written verifications. For example, if you say you receive a \$100 pension, you MUST provide a pay stub, copy of check or other verification of this payment. Please check off all relevant information below, and when you have finished compiling all of the requested materials, please forward them to our office immediately so that we may begin working on your application. (Note: If you believe that one or more items below will not be available in a timely manner, please call our office to discuss.)

### **Vital Statistics**

Social Security cards (applicant and spouse)
 If applicant is a citizen, but not born in the U.S., please provide citizenship verification (for example, Certificate of Naturalization)
 Proof of identity for applicant, applicant's spouse (if any) and the applicant's representative (if someone is assisting the applicant in making this application), for example, copy of a driver's license, DMV ID card, or passport (Note: Other forms of ID, like Leisure World Identification Cards, will not suffice)
 Alien registration card, if applicable (copy of both sides)
 Medicare cards for applicant and spouse
 Copies of any other health insurance cards, front and back (applicant and spouse)

	me (also applicable to spouse at home) (provide information regarding all
	ces of income payable to the applicant, and the applicant's spouse (if any)
	Written verification of gross amount of retirement benefits or pensions
	Written verification of gross amount of Social Security benefits (for example, a
	copy of the statement you receive at the beginning of the year stating this year's
	benefit amount)
	Written verification of gross amount of any other sources of income (in the form of a
_	copy of a pay stub, check, or a letter from the payor stating gross payments made
	Veteran's benefit award letter or copy of current check
	Income received from rental property, if any, along with expenses involved Copy of disability check, stubs or notice of computation, if any
	Copy of disability check, stubs of hotice of computation, if any
Hous	sing Information
	Most recent rent receipt, lease or rental agreement, if any
	House or trailer payment book, if any
	Unpaid balance on house, land or trailer
	Last property tax statements on all properties you own
	Latest deeds on any properties you own
	If you live in Leisure World, a copy of your Stock Certificate and your Active
_	Membership Certificate
ш	Utility bills and other expenses for rental property, if any
Prop	erty
ū	Copy of ALL PAGES of the last four months of bank/credit unions statements,
	brokerage accounts, IRA's or any other accounts you or your spouse have. (Note:
	We will also need copies of all statements from today forward, until Medi-
	Cal eligibility is obtainedif you do not receive monthly statements, please
	have the bank or other financial institution verify the current value of the
	CD, IRA, mutual fund, etc. on their letterhead)
	<u>Full</u> copies of all life insurance AND annuity policies AND proof of current death benefit
	value (for life insurance policies) and cash surrender value for each policy (you must
	obtain this information in writing from the various insurance carriers by calling their
_	customer service number and requesting a statement of current cash value)
	Copies of any stock or bond certificates you own, with evidence of their current value
	Written verifications of all accounts that you have closed in the last 5 years (with
	closing statement of account, and verification of where any remaining sums were
	deposited, transferred or spent). Verification of where the sums were deposited must be specific, for example, if you closed an account at Washington Mutual
	Bank and received \$21,000, and deposited that money at Bank of America, we
	would need a closing statement from Washington Mutual which references the
	\$21,000, and a deposit slip to Bank of America that reads \$21,000.
	Auto, motorcycle, trailer, camper registration or pink slips (if more than one) and
_	amount owed on any vehicle, if applicable
	Written verification of any burial plots, burial trusts, contracts or pre-need funeral
_	arrangements you have, with copies of any contracts or deeds involved
	Papers verifying sale of any property in the last 2 ½ years

### **Expenses**

- ☐ Written verifications of any health or dental insurance premiums
- Proof of child support which you or your spouse pay and copy of court order
- ☐ Proof of alimony which you or your spouse pay (or receive) and copy of court order

### **Gifts**

- □ Verifications of all gifts made by the applicant (or the applicant's spouse) over the last 5 years. For example, if the applicant gave \$5,000 to her granddaughter on July 1, 2002, we would need to see a copy of the check (if any) and information about what account was used to make the gift (e.g. a copy of the bank statement for the month the gift was made).
- □ Remember, ANY transfer from the applicant (or the applicant's spouse, if any) to any third party will be considered a gift, even those that may seem innocent. For example, if a daughter transfers mom's money to herself and opens up an account that is "mom's money," for payment of mom's expenses, unless daughter can prove she spent the money on mom's behalf, the Department may consider the transfer to be a gift, or even worse, the Department may consider the money to be held in trust for mom's benefit, and mom may not qualify for Medi-Cal.
- □ Also, any transfer for less than fair market value is also considered a gift. For example, if you sell a rental property valued at \$400,000 to your son for \$300,000, the Department may construe that as a gift of \$100,000 to your son.
- ☐ Finally, please do not make any gifts or transfers without first obtaining legal advice from our office.

### Miscellaneous

- Notice of veterans benefits
- □ A copy of any military records, if any
- □ Any doctor's or social worker's letters that the applicant is unable to act on their own behalf
- □ A copy of any living trust document executed by the applicant, as well as any additional estate planning documents, for example, wills, powers of attorney, etc.

# REMEMBER, PLEASE INCLUDE <u>ALL PAGES</u> OF ANY STATEMENTS OR DOCUMENTS THAT ARE REQUESTED!

### OTHER INFORMATION NEEDED:

- 1. Let us know if the principal residence or any other property needs any repairs.
- 2. Let us know if a vehicle is needed for the applicant's transportation?
- 3. Let us know if the applicant needs any personal items that would make the stay at the facility more comfortable (e.g. clothing, glasses, hearing aids, dentures, etc.)?

PLEASE FOLLOW THESE DIRECTIONS CARFEFULLY. MISSING OR INACCURATE INFORMATION COULD RESULT IN ONE OR MORE OF THE FOLLOWING: (1) A DELAYED APPLICATION DATE, AND MORE MONEY OUT OF POCKET FOR CARE COSTS; (2) A FINDING BY THE DEPARTMENT THAT THE APPLICANT IS NOT ELIGIBLE AT THE PRESENT TIME, REQUIRING A NEW APPLICATION AND ADDITIONAL LEGAL FEES; AND/OR (3)

ADDITIONAL LEGAL FEES REQUIRED AS A RESULT OF EXCESSIVE TIME SPEND BY ATTORNEY DUE TO MISSING, INACCURATE, OR ILL-PREPARED INFORMATION.

IMPORTANT NOTE: UNLESS OTHERWISE AGREED UPON IN WRITING, ALL MATERIALS REQUIRED TO PREPARE THE APPLICATION, INCLUDING ALL RELEVANT MATERIALS DISCUSSED ABOVE AND VERBALLY, MUST BE PROVIDED TO OUR OFFICE A MINIMUM OF FOURTEEN (14) BUSINESS DAYS PRIOR TO THE END OF THE MONTH IN WHICH YOU WISH TO QUALIFY FOR BENEFITS. IF ALL MATERIALS ARE NOT SUBMITTED WITHIN THIS TIME, THE APPLICATION MAY NOT BE FILED UNTIL THE NEXT MONTH, IN WHICH CASE, IT IS LIKELY THAT YOU WILL RESPONSIBLE FOR AN ADDITIONAL PAYMENT FOR THAT MONTH'S NURSING HOME BILL. SO PLEASE PROVIDE THE REQUIRED MATERIALS IN A TIMELY MANNER.